

IN THE SUPREME COURT OF THE STATE OF NEVADA

REZA ZANDIAN A/K/A GOLAMREZA
ZANDIANJAZI A/K/A GHOLAM REZA
ZANDIAN A/K/A REZA JAZI A/K/A J.
REZA JAZI A/K/A G. REZA JAZI A/K/A
GHONOREZA ZANDIAN JAZI, AN
INDIVIDUAL,

Appellant,

vs.

JED MARGOLIN, AN INDIVIDUAL,

Respondent.

Nevada Supreme Court

Case No. ~~65205~~ Electronically Filed
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Clerk of Supreme Court

APPEAL

from the FIRST JUDICIAL DISTRICT COURT OF THE STATE OF NEVADA
IN AND FOR CARSON CITY
THE HONORABLE JAMES T. RUSSELL, District Judge

APPELLANT'S OPENING BRIEF

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OPENING BRIEF

COMES NOW, Appellant, REZA ZANDIAN (“ZANDIAN”), by and through his attorneys, KAEMPFER CROWELL, and hereby submits his *Appellant’s Opening Brief* (“*Opening Brief*”) and requests that this Court reverse the *Order Denying Defendant Reza Zandian aka Golamreza Zandianjazi aka Gholam Reza Zandian aka Reza Jazi aka J. Reza Jazi aka G. Reza Jazi aka Ghonoreza Zandian Jazi’s Motion to Set Aside Default Judgment* issued February 6, 2014 by the District Court in this case below.

STATEMENT OF JURISDICTION

On February 6, 2014, the First Judicial District Court of the State of Nevada in and for Carson City, the Honorable James T. Russell presiding (“District Court”) issued an *Order Denying Defendant Reza Zandian aka Golamreza Zandianjazi aka Gholam Reza Zandian aka Reza Jazi aka J. Reza Jazi aka G. Reza Jazi aka Ghonoreza Zandian Jazi’s Motion to Set Aside Default Judgment* (“*Order*”) in this case, which constitutes a “special order entered after final judgment.”¹ On February 10, 2014, notice of entry of the *Order*

¹ See Joint App. at Vol. IV, 672-81 [hereinafter “J.A.”]; NRAP 3A(b)(8).

1 was served by mail upon counsel for ZANDIAN.² And on March 12,
2 2014, ZANDIAN filed his timely *Notice of Appeal* of the Order.³

3 **ISSUES PRESENTED**

4 I. Whether the District Court incorrectly entered a default
5 against ZANDIAN even though ZANDIAN had appeared in the case
6 and no advance notice of any intention to take a default had been
7 provided to ZANDIAN;

9 II. Whether the District Court incorrectly sanctioned
10 ZANDIAN for failing to respond to discovery requests when both the
11 discovery requests and the motion to impose the sanction were served
12 upon an incorrect service address;

14 III. Whether the District Court incorrectly imposed a
15 dispositive sanction upon ZANDIAN by striking ZANDIAN's answer
16 to the operative complaint; and

17 IV. Whether the District Court incorrectly denied ZANDIAN's
18 motion to set aside the default and default judgment under the
19 circumstances of this case.

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21 \\\

22 _____
23 ² See J.A. at Vol. IV, 682-95.

24 ³ See J.A. at Vol. IV, 696-756; NRAP 4(a)(1).

1 **STATEMENT OF CASE**

2 On December 11, 2009, Respondent, Jed Margolin
3 (“MARGOLIN”) filed a *Complaint* naming OPTIMA TECHNOLOGY
4 CORPORATION, a California corporation, OPTIMA TECHNOLOGY
5 CORPORATION, a Nevada corporation, and ZANDIAN as
6 Defendants.⁴ MARGOLIN alleged several claims for relief in the
7 original *Complaint*, all of which concerned ownership of four United
8 States patents and allegations of conduct which damaged
9 MARGOLIN’s interest in the patents.⁵ Subsequent to some initial
10 proceedings between December, 2009 and August, 2011,⁶
11 MARGOLIN filed an *Amended Complaint* naming the same
12 Defendants and addressing the same subject matter.⁷
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18 ⁴ See J.A. at Vol. I, 1-10. For purposes of this appeal, the different
19 domiciles of the two OPTIMA entities are not material. Therefore,
20 they will hereinafter be referred to collectively as the “Optima
21 Entities.”

22 ⁵ See J.A. at Vol. I, 1-10.

23 ⁶ The proceedings prior to the filing of the *Amended Complaint* are
24 not pertinent to this appeal. For information as to those initial
proceedings, see *Docket Sheet* at 9-10 (Aug. 19, 2014) (*Zandian v.*
Margolin, Nevada Supreme Court case number 65205).

⁷ See J.A. at Vol. I, 169-76.

1 At the time, ZANDIAN was represented by counsel.⁸ In
2 response to the *Amended Complaint*, ZANDIAN’s counsel filed a
3 *Motion to Dismiss Amended Complaint on a Special Appearance*
4 (*“Motion to Dismiss”*).⁹ The District Court denied the *Motion to*
5 *Dismiss*¹⁰ and through his counsel, ZANDIAN then filed a *General*
6 *Denial to the Amended Complaint*.¹¹ At the time the Optima Entities
7 were represented by the same counsel and also filed a *General*
8 *Denial*.¹²

10 Subsequently, ZANDIAN’s counsel filed a *Motion to Withdraw*
11 as counsel for ZANDIAN and the Optima Entities which was
12 subsequently granted.¹³ The *Motion to Withdraw* stated that
13 ZANDIAN’s address was “8775 Costa Verde Blvd., San Diego, CA
14 92122.”¹⁴

17 _____
18 ⁸ See J.A. at Vol. I, 15-42; Vol. II, 194-293.

19 ⁹ See J.A. at Vol. II, 194-293.

20 ¹⁰ See J.A. at Vol. II, 294-302.

21 ¹¹ See J.A. at Vol. II, 303-05.

22 ¹² See J.A. at Vol. II, 314-16.

23 ¹³ See J.A. at Vol. II, 306-10, 317-22.

24 ¹⁴ See J.A. at Vol. II, 308, 320. The putative address of ZANDIAN provided in the *Motion to Withdraw* will be hereinafter referred to as the “San Diego address.”

1 MARGOLIN's counsel next proceeded against the Optima
2 Entities, asserting that as corporate entities they were required to be
3 represented by counsel in the litigation.¹⁵ The District Court agreed
4 and ordered that the Optima Entities appear through counsel.¹⁶
5
6 When they did not, MARGOLIN filed and served on the San Diego
7 address an *Application to Take Default* against the Optima Entities.¹⁷
8
9 Subsequently, both default and a default judgment were entered
10 against the Optima Entities.¹⁸ On November 6, 2012, MARGOLIN
11 served *Notice of Entry of Judgment* by default against the Optima
12 Entities upon the San Diego address.¹⁹

13 In July, 2012, MARGOLIN attempted to serve ZANDIAN with
14 discovery requests at the San Diego address.²⁰ Because ZANDIAN
15 never received the 2012 discovery requests, no responses were ever
16 provided.²¹ Later, MARGOLIN moved the District Court for the

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19 ¹⁵ See J.A. at Vol. II, 329-33.
20 ¹⁶ See J.A. at Vol. II, 334-45.
21 ¹⁷ See J.A. at Vol. II, 346-53.
22 ¹⁸ See J.A. at Vol. II, 354-74.
23 ¹⁹ See J.A. at Vol. II, 375-81.

24 ²⁰ See J.A. at Vol. II, 385. The discovery requests issued in July, 2012 will hereinafter be referred to as the "2012 discovery requests."

²¹ See J.A. at Vol. II, 385; Vol. IV, 657.

1 imposition of sanctions due to the absence of discovery responses.²²
2 The *Motion for Sanctions Pursuant to NRCP 37* (“*Motion for*
3 *Sanctions*”) was also served to the San Diego address.²³ Again,
4 ZANDIAN did not receive the *Motion for Sanctions*, so no opposition
5 or other response was filed.²⁴ The District Court granted the *Motion*
6 *for Sanctions* and struck the *General Denial* of ZANDIAN.²⁵
7

8 Although no notice of intent to take default or application for
9 default was filed or served by MARGOLIN after the District Court
10 struck the General Denial—on the San Diego address or anywhere
11 else,²⁶ a *Default* against ZANDIAN was entered on March 28, 2013 by
12 the clerk of the District Court.²⁷ MARGOLIN served an *Amended*
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19 ²² See J.A. at Vol. II, 383-420.

20 ²³ See J.A. at Vol. II, 389.

21 ²⁴ See J.A. at Vol. II, 421; Vol. IV, 657.

22 ²⁵ See J.A. at Vol. II, 421-22.

23 ²⁶ See *Docket Sheet* at 5 (Aug. 19, 2014) (*Zandian v. Margolin*,
Nevada Supreme Court case number 65205).

24 ²⁷ See J.A. at Vol. III, 444.

1 *Notice of Default* on April 5, 2012.²⁸ The *Amended Notice of Default*
2 was served upon the San Diego address.²⁹

3 Once Default was entered against ZANDIAN, MARGOLIN
4 proceeded to apply for a Default Judgment. An *Application for*
5 *Default Judgment* was filed and served on the San Diego address in
6 April, 2013.³⁰ On June 24, 2013, the District Court entered the
7 Default Judgment against ZANDIAN.³¹ And on June 27, 2013, Notice
8 of Entry of the Default Judgment was filed.³² Both were served to the
9 San Diego address.³³

11 On December 20, 2013, ZANDIAN filed his *Defendant Reza*
12 *Zandian aka Golamreza Zandianjazi aka Gholam Reza Zandian aka*
13 *Reza Jazi aka J. Reza Jazi aka G. Reza Jazi aka Ghonoreza Zandian*
14 *Jazi's Motion to Set Aside Default Judgment* (“*Motion to Set*
15

17 ²⁸ See J.A. at Vol. III, 458-62. The original *Notice of Entry of Default*
18 was in error because it indicated that the clerk of the District Court
19 had entered default against the Optima Entities. See J.A. at Vol. III,
20 447-51.

21 ²⁹ See J.A. at 460. Also served, without explanation, was Alborz
22 Zandian. See *id.*

23 ³⁰ See J.A. at Vol. III, 463-539.

24 ³¹ See J.A. at Vol. III, 540-42.

³² See J.A. at Vol. III, 543-45

³³ See J.A. at Vol. III, 540-45.

1 *Aside*”).³⁴ An opposition to the *Motion to Set Aside* was filed January
2 9, 2014.³⁵ And a *Reply* to the *Opposition* was filed January 23,
3 2014.³⁶ Also on January 23, 2014, ZANDIAN filed a request for a
4 hearing on the *Motion to Set Aside*.³⁷

5
6 On February 6, 2014, the District Court, without hearing, issued
7 its *Order Denying the Motion to Set Aside*.³⁸ Notice of entry of that
8 order was served by mail on February 10, 2014.³⁹ This appeal
9 followed.

10 STATEMENT OF FACTS

11 Due to the nature of the proceedings in this matter, the material
12 facts at issue are limited to the following:

13
14 (1) After the withdrawal of his counsel was authorized in
15 April, 2012, ZANDIAN never actually received any of the documents
16 served to the San Diego address;⁴⁰

17 (2) Since August, 2011, ZANDIAN has resided in France;⁴¹
18

19 ³⁴ See J.A. at Vol. III, 546-62.

20 ³⁵ See J.A. at Vol. III, 570-643.

21 ³⁶ See J.A. at Vol. IV, 648-61.

22 ³⁷ See J.A. at Vol. IV, 662-64.

23 ³⁸ See J.A. at Vol. IV, 731-40.

24 ³⁹ See J.A. at Vol. IV, 741-53.

⁴⁰ See J.A. at Vol. IV, 657.

1 (3) Counsel for MARGOLIN was on notice of ZANDIAN's
2 residential address in France no later than March, 2013, prior to
3 seeking the default or the default judgment against him;⁴² and

4 (4) ZANDIAN and/or the Optima Entities own the patents at
5 issue and there is a meritorious defense to this action available to
6 ZANDIAN.⁴³
7

8 SUMMARY OF THE ARGUMENT

9 The *Default Judgment* in this case was entered after ZANDIAN
10 appeared in the case and without notice of intent to seek the default
11 judgment, which is mandated by Nevada law under these
12 circumstances. The District Court's imposition of a dispositive
13 discovery sanction in this case was an abuse of discretion and not
14 proportionate to the alleged violation, if any. Finally, ZANDIAN's
15

16 ⁴¹ See J.A. at Vol. IV, 657.

17 ⁴² See J.A. at Vol. IV, 660. In March, 2013, ZANDIAN was the
18 Plaintiff in an independent action pending in the Eighth Judicial
19 District Court of the State of Nevada in and for Clark County. See J.A.
20 at Vol. IV, 660. At the time, ZANDIAN was representing himself in
21 proper person in that action. See J.A. at Vol. IV, 660. On March 15,
22 2013, ZANDIAN filed a document in that action which included a
23 certificate of service to, among others, an attorney with the law firm
24 representing MARGOLIN in this action. See J.A. at Vol. IV, 660. As
required by the Eighth Judicial District Local Rules, the document
includes ZANDIAN's address for service, which was the French
address. See J.A. at Vol. IV, 660.

⁴³ See J.A. at Vol. II, 194-293.

1 default constitutes excusable neglect under the jurisprudence of this
2 Court. For these reasons, this Court should reverse the denial of the
3 *Motion to Set Aside* and remand this case to the District Court for
4 further proceedings.

5 ARGUMENT

6 **I. STANDARD OF REVIEW**

7
8 The refusal to set aside the *Default Judgment* against
9 ZANDIAN in this case should be reviewed by this Court for an abuse
10 of the District Court's discretion.⁴⁴ Likewise, the appeal of the
11

12
13 ⁴⁴ See *Gazin v. Hoy*, 102 Nev. 621, 623, 730 P.2d 436, 437 (1986)
14 (“The district court has wide discretion in deciding whether to set
15 aside a default pursuant to NRCP 60(b)(1), and its determination will
16 not be disturbed absent a showing of an abuse of discretion.” (citing
17 *Union Petrochemical Corp. v. Scott*, 96 Nev. 337, 609 P.2d 323
18 (1980)). The appeal in this case implicates the District Court's denial
19 of the *Motion to Set Aside* based on both NRCP 60(b)(1) and NRCP
20 60(b)(4). It is possible to interpret this Court's authority in a manner
21 which applies different standards of review to those provisions.
22 Compare, e.g., *Union Petrochemical* 96 Nev. at 338, 609 P.2d at 323
23 (“A motion to set aside a judgment is governed by NRCP 60(b). The
24 district court has wide discretion in such matters and, barring an
abuse of discretion, its determination will not be disturbed.” (citing
Cicerchia v. Cicerchia, 77 Nev. 158, 360 P.2d 839 (1961)) with *Gazin*,
102 Nev. at 623, 730 P.2d at 437 (applying abuse of discretion
standard to circumstances implicating NRCP 60(b)(1) and affirming
lower court but holding that lower court erred by not determining
that the default judgment was void) and *Guerin v. Guerin*, 114 Nev.
127, 133, 953 P.2d 716, 720 (1998) (holding that lower court “erred in
refusing to set aside” a judgment by default which was void). In this
case, however, the possibility that different standards apply is

1 District Court's decision to impose a sanction upon ZANDIAN under
2 NRC 37 for a discovery violation also implicates the "abuse of
3 discretion standard."⁴⁵ However, this Court has acknowledged a
4 "heightened standard of review" which applies to sanctions which
5 effectuate a dispositive result in a case, such as the sanction at issue
6 in this case.⁴⁶ This "heightened standard" requires that sanctions be
7 proportional to violations.⁴⁷ Dispositive sanctions may only be
8 imposed after "thoughtful consideration of all the factors involved in
9 a particular case."⁴⁸ These factors include

11 the degree of willfulness of the offending party, the extent to
12 which the non-offending party would be prejudiced by a lesser
13 sanction, the severity of the sanction of dismissal relative to the
14 severity of the discovery abuse, whether any evidence has been
15 irreparably lost, the feasibility and fairness of alternative, less
16 severe sanctions, such as an order deeming facts relating to
17 improperly withheld or destroyed evidence to be admitted by
18 the offending party, the policy favoring adjudication on the
19 merits, whether sanctions unfairly operate to penalize a party
20 for the misconduct of his or her attorney, and the need to deter

21 inconsequential because the District Court's error meets the higher,
22 abuse of discretion standard.

23 ⁴⁵ See *Hamlett v. Reynolds*, 114 Nev. 863, 865, 963 P.2d 456, 458
(1998) (citing *Young v. Johnny Ribeiro Building*, 106 Nev. 88, 92,
24 787 P.2d 777, 779 (1990)); NRC 37(b).

⁴⁶ *Young*, 106 Nev. at 92, 787 P.2d at 780.

⁴⁷ See *Young*, 106 Nev. at 92, 787 P.2d at 779-780.

⁴⁸ See *Young*, 106 Nev. at 92, 787 P.2d at 780.

1 both the parties and future litigants from similar abuses.⁴⁹
2 The first factor—willful noncompliance—is required to justify a
3 sanction which effectuates default.⁵⁰

4 **II. THE DEFAULT JUDGMENT AGAINST ZANDIAN**
5 **IS VOID BECAUSE MARGOLIN FAILED TO**
6 **SERVE A NOTICE OF INTENTION TO TAKE**
7 **DEFAULT IN ADVANCE OF THE ENTRY OF**
8 **DEFAULT AND DEFAULT JUDGMENT.**

9 In this case, there is no dispute that ZANDIAN had “appeared”
10 in the case prior to the entry of default and there is no dispute that
11 MARGOLIN did not provide any notice of his intention to seek a
12 default in advance of the default. As such, the *Default Judgment* is
13 void under Nevada law.

14 NRCP 55 provides, in pertinent part:

15 For good cause shown the court may set aside an entry of
16 default and, if a judgment by default has been entered, may
17 likewise set it aside in accordance with Rule 60.⁵¹

18 ⁴⁹ *Young* at 106 Nev. at 93, 779 Nev. at 780 (citing *Wyle v. R.J.*
19 *Reynolds Industries, Inc.*, 709 F.2d 585, 591 (9th Cir. 1983); *Kelly*
20 *Broadcasting v. Sovereign Broadcast*, 96 Nev. 188, 192, 606 P.2d
21 1089, 1092 (1980); *Silas v. Sears Roebuck & Co.*, 586 F.2d 382 (5th
22 Cir. 1978)).

23 ⁵⁰ See *Temora Trading Co. v. Perry*, 98 Nev. 229, 231, 645 P.2d 436,
24 437 (1982) (“The sanction of dismissal or default may be imposed
only in cases of willful noncompliance of the court’s orders.” (citing
Finkelman v. Clover Jewelers Boulevard, Inc., 91 Nev. 146, 532 P.2d
608 (1975)).

⁵¹ NRCP 55(c).

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In conjunction, NRCP 60 provides, in pertinent part:

On motion and upon such terms as are just, the court may relieve a party ... from a final judgment ... for the following reasons: ... (4) the judgment is void.⁵²

It is blackletter law in Nevada that a judgment entered without notice to a party who has “appeared” in the case is void under NRCP 60(b)(4).⁵³

Here, there is no question that ZANDIAN had “appeared” in this case prior to the entry of the *Default* and *Default Judgment* at issue. *Default* was entered on March 28, 2013. Prior to that time, through counsel, ZANDIAN had filed a *Motion to Dismiss on Special Appearance* as well as a *General Denial* in response to the allegations asserted in the *First Amended Complaint*. This constitutes a formal appearance by ZANDIAN in the case. Even if this was not a “formal appearance,” these actions constitute an “appearance” under Nevada

⁵² NRCP 60(b).

⁵³ NRCP 55(b)(2); *Lindblom v. Prime Hospitality Corp.*, 120 Nev. 372, 375, 90 P.3d 1283, 1285 (2004) (“Under our decision in *Christy v. Carlisle*, a judgment entered without notice when required under NRCP 55(b)(2) is void and subject to a motion to set aside.” (citing *Christy v. Carlisle*, 94 Nev. 651, 654, 584 P.2d 687, 689 (1978))).

1 law because they are indicative of a “clear purpose to defend the
2 suit.”⁵⁴ The subsequent withdrawal of ZANDIAN’s counsel, through
3 whom the appearance was made, does not extinguish the appearance.
4 As such, there is no question that ZANDIAN had “appeared” and was
5 entitled to the protection afforded by NRCP 55.
6

7 And MARGOLIN denied ZANDIAN that required protection.
8 The record establishes that MARGOLIN provided no specific notice to
9 ZANDIAN of MARGOLIN’s intent to take ZANDIAN’s default or any
10 intent to seek default judgment between the time of ZANDIAN’s
11 appearance and the entry of the *Default Judgment* on June 24, 2013.
12 Consequently, under NRCP 60(b)(4), the *Default Judgment* is void
13 and the District Court’s denial of the *Motion to Set Aside* should be
14 reversed.
15

16 **III. STRIKING ZANDIAN’S RESPONSE TO THE**
17 **FIRST AMENDED COMPLAINT WAS**
18 **ERRONEOUSLY IMPOSED AS A SANCTION**

19 The preceding cause of ZANDIAN’s default was the sanction
20 imposed by the Court as a result of ZANDIAN’s failure to respond to
21

22 ⁵⁴ See *Gazin v. Hoy*, 102 Nev. 621, 624, 730 P.2d 436, 438 (1986)
23 (holding that “appearance for purposes of NRCP 55(b)(2) does not
24 “a clear purpose to defend the suit” (citing *Franklin v. Bartsas*

1 the 2012 discovery requests served on the San Diego address. Had
2 ZANDIAN's *General Denial* not have been stricken, of course, he
3 would not have been in default in the first place. The District Court's
4 decision to effectively compel ZANDIAN's default was an abuse of
5 discretion in this case.
6

7 **A. The sanction should not have been imposed in the**
8 **first place because the discovery requests and the**
9 **motion to impose the sanction were not validly**
10 **served.**

11 The sanction which the District Court imposed is premised on
12 the assumption that ZANDIAN received the discovery requests and
13 neglected or refused to respond to them. However, this assumption
14 fails for three reasons. First, as noted above, ZANDIAN, in fact, did
15 not reside at the address to which the discovery requests were sent.
16 Second, MARGOLIN offered no proof to the District Court that the
17 discovery requests were actually received by ZANDIAN. And, third,
18 the District Court necessarily abused its discretion by declining to
19 hold a hearing to determine whether MARGOLIN had properly
20 served the discovery requests.
21

1 NRCP 37 requires, as a condition precedent to the imposition of
2 a discovery sanction, proof that the discovery request at issue was
3 properly served on the non-responding party.⁵⁵ As previously
4 explained, ZANDIAN did not reside at the San Diego address at the
5 time the discovery requests were sent. ZANDIAN, in fact, never
6 received the discovery requests at issue. There is no evidence in the
7 record to the contrary.

9 MARGOLIN, of course, could have easily resolved any question
10 as to whether ZANDIAN actually received the discovery requests in
11 any number of ways. First, the requests could have been personally
12 served and service documented by an affidavit of service.
13 Alternatively, the requests could have been sent by certified mail or in
14 some other fashion which would provide uncontroverted evidence
15 that they were, in fact, delivered and to whom. But no effort was
16 made to do this. Nor was any effort made to attempt to determine
17 whether an alternative address—other than the San Diego address—
18 might allow for actual service upon ZANDIAN.
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21

22 ⁵⁵ NRCP 37. Normally, an order compelling responses to the
23 discovery is required as well. See NRCP 37(a)-(b). MARGOLIN
24 elected to deprive ZANDIAN of this procedural safeguard and request
the sanction under NRCP 37(d) which does not require that step.

1 Further, there are numerous irregularities in regard to the
2 service of the discovery requests. First, it is notable that the discovery
3 requests were sent to an address with no apartment number
4 specified, while the *Motion for Sanctions* was sent to the same
5 address and to the same address with an apartment number.⁵⁶ The
6 meet and confer letter referenced in the *Motion for Sanctions* bears
7 the address without the apartment number. But the *Declaration* in
8 support of the *Motion for Sanctions* indicates that the meet and
9 confer letter was not mailed, but rather that it was “emailed and
10 faxed.”⁵⁷ However, the letter does not include a facsimile number or
11 e-mail address for ZANDIAN. Nor does the record contain a fax
12 confirmation sheet, e-mail read receipt or any other indication that
13 would show proof of delivery of the meet and confer letter. Most
14 importantly, the record includes no information as to how counsel for
15 MARGOLIN acquired an e-mail address and facsimile number for
16 ZANDIAN or why this information was not utilized in other
17 communications—such as the very discovery requests which
18 ZANDIAN did not receive.
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23 ⁵⁶ See J.A. at Vol. II, 389.

24 ⁵⁷ See J.A. at Vol. II, 391.

1 A hearing should have been held to allow a more
2 comprehensive and critical examination of the assumption that
3 underlies the discovery sanction. Indeed, a hearing under these
4 circumstances was *required* to test the reliability of the information.⁵⁸
5
6 The District Court’s failure to hold a hearing under these
7 circumstances—particularly in light of MARGOLIN’s use of the
8 procedural shortcut obviating the requirement of a court order
9 compelling discovery—was an abuse of discretion. As such, this Court
10 should reverse the order striking ZANDIAN’s General Denial as a
11 discovery sanction.

12 **B. Imposition of a dispositive sanction was not**
13 **warranted under the circumstances of this case.**

14 *Young v. Johnny Ribeiro Bldg.*,⁵⁹ establishes the stringent
15 standards which apply to a discovery sanction which is effectively
16 dispositive to the merits of a case. One of those requirements is “an
17 express, careful and preferably written explanation of the court’s
18

19 _____
20 ⁵⁸ *Cf. Nevada Power v. Fluor Ill.*, 108 Nev. 638, 837 P.2d 1354 (1992).
21 *Nevada Power* directly requires an evidentiary hearing when the
22 allegedly non-responding party raises a “question of fact” as to the
23 non-compliance with discovery. *See Nevada Power*, 108 Nev. at 745-
24 46, 837 P.2d at 1359-60. By analogy, the *Nevada Power* proposition
extends to a situation like the one at bar, where the party seeking
discovery raises questions of fact itself as to the application of NRC
37.

1 analysis of the pertinent factors” supporting the imposition of such a
2 severe sanction.⁶⁰

3 The District Court’s order in this case does not satisfy the
4 requirement of an “express, careful and preferably written
5 explanation of the court’s analysis.” Indeed, there is no substantive
6 analysis whatsoever. The *Order Granting Plaintiff’s Motion for*
7 *Sanctions Under NRCP 37* notes the date upon which the *Motion for*
8 *Sanctions* was filed.⁶¹ It then states, “No opposition has been filed.”⁶²
9 The “analysis” which follows provides, “Based on the foregoing and
10 good cause appearing ...”⁶³ This is not compliant with the *Young*
11 requirement. Coupled with the fact that no hearing was held to
12 perform—much less memorialize—such an analysis, the deficiency of
13 the order compels reversal of the discovery sanction imposed in this
14 case.
15
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17 To be fair, *some* sanction was called for under the
18 circumstances. But three procedural defects prohibit that sanction
19

20 ⁵⁹ 106 Nev. 88, 787 P.2d 777 (1990).

21 ⁶⁰ *Young*, 106 Nev. at 93, 787 P.2d at 780.

22 ⁶¹ *See* J.A. at Vol. II, 427.

23 ⁶² J.A. at Vol. II, 427.

24 ⁶³ J.A. at Vol. II, 427.

1 from being the severe, effectively dispositive sanction which was
2 imposed. First, there is insufficient evidence in the record to
3 establish that the failure to respond was the product of willful
4 noncompliance—a condition precedent to a sanction this severe.⁶⁴
5
6 Second, a hearing was required under the circumstances of this case
7 and no hearing was ever held.⁶⁵ And third, the District Court’s order
8 fails to implicate the analysis required when a dispositive sanction is
9 being contemplated.⁶⁶

10 For these reasons, the sanction is disproportionate to the
11 alleged violation. And the District Court’s order imposing the
12 sanction should be reversed as should the denial of the *Motion to Set*
13 *Aside*.
14

15 **IV. THE DISTRICT COURT SHOULD HAVE**
16 **GRANTED ZANDIAN’S MOTION TO SET ASIDE**
17 **THE DEFAULT JUDGMENT UNDER THE**
18 **CIRCUMSTANCES OF THIS CASE.**

19 NRCP 60 provides, in pertinent part:

20 On motion and upon such terms as are just, the court may
21 relieve a party or a party’s legal representative from a final
22 judgment, order, or proceeding for the following reasons: (1)

22 ⁶⁴ See *Temora Trading Co.*, 98 Nev. at 231, 645 P.2d at 437.

23 ⁶⁵ See *Nevada Power*, 108 at 745-46, 837 P.2d at 1359-60.

24 ⁶⁶ See *Young*, 106 Nev. at 93, 787 P.2d at 780.

1 mistake, inadvertence, surprise, or excusable neglect....⁶⁷

2 Several factors are implicated when a court considers whether
3 to set aside a default judgment on the basis of NRCP 60(b)(1). First,
4 there must be a prompt application to the court requesting the
5 relief.⁶⁸ Second, there must be no intent to delay the proceedings.⁶⁹
6 Third, the moving party must demonstrate a misunderstanding of
7 procedural requirements.⁷⁰ And, finally, the application must be
8 made in good faith.⁷¹
9

10 While, the trial court is vested with broad discretion in
11 evaluating a motion to set aside, the rule must consistently be applied
12

13 ⁶⁷ NRCP 60(b). Timeliness is also an element of a cognizable request
14 to set aside a default judgment. NRCP 60(b) requires that a motion
15 to set aside “be made within a reasonable time” and, under some
16 circumstances, “not more than 6 months after the proceeding was
17 taken or the date that written notice of entry of the judgment or order
18 was served.” In this case, the Motion to set aside was presented both
19 “within a reasonable time” and less than “6 months” after entry of the
20 *Default Judgment*.

21 ⁶⁸ See *Kahn v. Orme*, 108 Nev. 510, 513, 835 P.2d 790, 792 (1992)
22 (*citing Yochum v. Davis*, 98 Nev. 484, 653 P.2d 1215 (1982); *Hotel*
23 *Last Frontier v. Frontier Prop.*, 79 Nev. 150, 380 P.2d 293 (1963)),
24 *partially overruled on other grounds by Epstein v. Epstein*, 113 Nev.
1401, 1405, 950 P.2d 771, 773 (1997) (removing requirement that
applicant “show a meritorious defense in order to have a court set
aside a default judgment”).

22 ⁶⁹ See *id.*

23 ⁷⁰ See *id.*

24 ⁷¹ See *id.*

1 in a manner accomplishing its “salutary purpose” which is “to redress
2 any injustices that may have resulted because of excusable neglect or
3 the wrongs of any opposing party.”⁷²

4 The circumstances of this case, in all material respects, are
5 identical to the circumstances of a case in which this Court has
6 previously set aside a default judgment, *Stoecklein v. Johnson Elec.*⁷³
7 In *Stoecklein*, the attorney for a named defendant withdrew as
8 counsel for the defendant after an answer to the complaint had been
9 filed.⁷⁴ The withdrawal documentation reflected an incorrect service
10 address for the defendant.⁷⁵ Neither the defendant nor any
11 representative appeared at trial in the matter which resulted in the
12 entry of judgment against the defendant.⁷⁶ The defendant moved for
13 relief from the judgment under NRCP 60(b)(1), but the trial court
14 denied the request.⁷⁷

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20 ⁷² *Petersen v. Petersen*, 105 Nev. 133, 135, 771 P.2d 159, 161 (1989)
(citing *Nevada Industrial Development, Inc. v. Benedetti*, 103 Nev.
360, 364, 741 P.2d 802, 805 (1987)).

21 ⁷³ 109 Nev. 268, 849 P.2d 305 (1993).

22 ⁷⁴ See *Stoecklein*, 109 Nev. at 270, 849 P.2d at 307.

23 ⁷⁵ See *id.*

24 ⁷⁶ See *Stoecklein*, 109 Nev. at 270-71, 849 P.2d at 307.

1 In reviewing the circumstances, this Court determined that the
2 defendant acted promptly in challenging the invalid judgment.⁷⁸ The
3 Court also concluded that “the facts do not evidence an intent to
4 merely delay the proceedings.”⁷⁹ Further, the *Stocklein* Court
5 determined that even though the defendant was a licensed attorney in
6 California, he did not have “specific procedural knowledge” in the
7 case because he did not know that a trial date had been scheduled.⁸⁰
8 And finally, the Court determined that the defendant had acted in
9 good faith.⁸¹ Therefore, the *Stoecklein* Court reversed the trial court’s
10 ruling and remanded the case for a new trial on the merits due to the
11 defendant’s excusable neglect which resulted in the judgment.⁸²
12

13
14 The circumstances in this case are indistinguishable. If
15 anything, the lack of legal training on the part of ZANDIAN makes
16 this case more compelling in regard to the request to set aside the
17 *Default Judgment*. Just as in *Stoecklein*, ZANDIAN’s counsel
18 appeared on his behalf in the case and then provided an incorrect
19

20 ⁷⁷ See *Stoecklein*, 109 Nev. at 271, 849 P.2d at 307.

21 ⁷⁸ See *Stoecklein*, 109 Nev. at 271-72, 849 P.2d at 308.

22 ⁷⁹ *Stoecklein*, 109 Nev. at 272, 849 P.2d at 308.

23 ⁸⁰ *Id.*

24 ⁸¹ See *Stoecklein*, 109 Nev. at 273-74, 849 P.2d at 309.

1 service address. As a result, ZANDIAN was unaware of further
2 proceedings until he learned of the entry of a *Default Judgment* in
3 November, 2013.⁸³ Upon learning this information, ZANDIAN
4 moved promptly, engaging counsel who prepared and filed the
5 *Motion to Set Aside* well within the six-month mandatory period
6 following entry of the *Default Judgment*. The record is devoid of any
7 evidence on the part of ZANDIAN to delay these proceedings.
8 ZANDIAN, as an unrepresented individual, clearly lacks knowledge of
9 procedural requirements and certainly has far less knowledge than
10 the licensed attorney in *Stoecklein*. And, finally, there is sufficient
11 evidence of good faith on the part of ZANDIAN in presenting the
12 *Motion to Set Aside*.
13
14

15 The unusual and irregular proceedings in this case require some
16 equitable leniency in procedural stringencies. While there is nothing
17 overtly deceptive about the manner in which MARGOLIN proceeded,
18 when examined from the perspective of a layperson untrained in the
19 law the circumstances are bewildering. Most significantly, it would
20 be next to impossible to understand how it could be that MARGOLIN
21 would seek and obtain the default of the Optima Entities, seek and
22

23
24 ⁸² See *Stoecklein*, 109 Nev. at 275, 849 P.2d at 309-10.

1 eventually obtain a default judgment against the Optima Entities, and
2 yet, the case would not be concluded. The bifurcated manner in
3 which MARGOLIN proceeded in this matter—while it may not have
4 been *intentionally* deceptive—certainly had that effect.

5
6 Additionally, ZANDIAN justifiably relied on the belief that
7 providing his French address to MARGOLIN’s firm—albeit in an
8 independent case—sufficed to provide them notice of his actual
9 residence.

10 And finally, in the limited filings ZANDIAN has presented in
11 this case, a meritorious defense has been offered.

12
13 Equity and the “salutary purpose” of Nevada’s judicial process
14 require that this matter proceed to disposition on the merits.
15 Therefore, this Court should reverse the ruling of the District Court,
16 grant the Motion to Set Aside and remand this matter for further
17 proceedings.

18 **CONCLUSION**

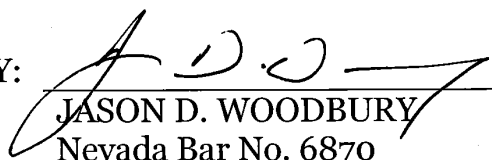
19 ZANDIAN respectfully requests that this Court reverse the
20 District Court’s Order, grant ZNADIAN’s *Motion to Set Aside Default*
21

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24 ⁸³ See J.A. at Vol. IV, 648-60.

1 *Judgment* and remand this matter to the District Court for further
2 proceedings consistent with its ruling.

3 DATED this 16th day of October, 2014.

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5
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CERTIFICATE OF COMPLIANCE

1. I hereby certify that this brief complies with the formatting requirements of NRAP 32(a)(4), the typeface requirements of NRAP 32(a)(5) and the type style requirements or NRAP 32(a)(6) because:

This brief has been prepared in a proportionally spaced typeface using **Microsoft Word 2003 in 14 point Georgia** font; or

This brief has been prepared in a monospaced typeface using *[state name and version of word processing program]* with *[state number of characters per inch and name of type style]*.

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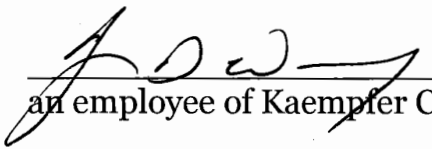
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CERTIFICATE OF SERVICE

Pursuant to NRAP 25(1), I declare that I am an employee of
Kaempfer Crowell and on this 16th day of October, 2014, I served a
copy of the foregoing *Appellant's Opening Brief* by Nevada Supreme
Court CM/ECF Electronic Filing addressed to each of the following:

Adam P. McMillen
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DATED this 16th day of October, 2014.


an employee of Kaempfer Crowell

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